



Westfalia Technologies, Inc. eNewsletter - October 2011

Westfalia Expands Field Service Team

New faces you'll be seeing at your next equipment service



Due to our expanding customer base, Westfalia's Field Service Department is growing. As of this month, three new Field Service Technicians have joined the Westfalia family. They are Zach Nace (not pictured), Brandon Gowdy (left) and Neil Apple (right). With the addition of these three gentlemen, our external field service staff expands to eight, including our Service Manager, Bill Brown. Our in-house service team of Brian Martin, Andrew Shisler and Beverly Gorman continue to coordinate your service & parts inquiries, and preventative maintenance. Altogether this group is responsible for supporting customer's service needs including installations, upgrades, preventative maintenance and repairs to Westfalia's AS/RS, Conveying, Case Packing and Case Handling Systems product lines.

Maintenance Service agreements are the best way to ensure Westfalia's equipment will work for years to come. We offer maintenance programs when you purchase our equipment, but you can also buy them any time you need them. Whether it's for authentic Westfalia equipment, or similar manufacturers, we offer the parts and service you need. Our maintenance service plan options include yearly, per diem, per project and emergency service available via phone or on-site.

[Call 800-372-2522 for Parts & Service 27 / 7 / 365.](tel:800-372-2522)

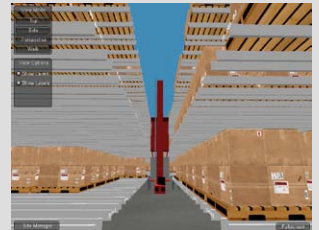


MODEX 2012
Westfalia Booth #3611
Feb. 6-9 2012
Atlanta, GA

**Flexible AS/RS to
Automate Existing or
New Facilities**

[Register Here](#)

On show at Westfalia's Modex booth #3611 are flexible Automated Storage & Retrieval System designs proving AS/RS's capabilities in all size and shape warehouses – from retrofitting existing conventional low bay warehouses to new green field high rise projects -- and Version 2.3 of our *Savanna.NET*® Warehouse Management Software.



Key features of *Savanna* 2.3 include real time 3D visualization of the warehouse; a dashboard for tracking key statistics of



SRM Upgraded After 17 Years Service

Fast Install- Shipping Products in 8 days

Bridgford Foods Corporation recently contracted Westfalia to upgrade their existing AS/RS in Dallas, TX. The Storage / Retrieval Machine (SRM), now nearly 17 years old, was installed in 1994 and since that time major technical advances have been made to AS/RS. Specifically involved are replacements of the motors with SEW drive technology, Programmable Logic Controllers, Human Machine Interface, wireless communication with the warehouse management system, and replacement of the electrical control cabinet. The project was scheduled for 14 days -- in fact Bridgford was able to partially ship items after only 8 days.

[Read more.](#)



Northumberland Dairy's Automated Empty Case Handling System

Depalletizes 2+ Pallets Of Empty Cases/Min.

Recently Westfalia installed a newly designed compact Westfalia Deam Case Stack Depalletizing System for automatic empty case handling at Northumberland Dairies. Difficulties were arising from Northumberland's manual depalletizing operations where the Top-Out Destacking system was too slow to accommodate their rising demand, and the case washing system was old and inefficient. Westfalia Deam's Empty Case Handling solution includes a Case Stack Depalletizer, Stack Conveyors with 3 to 1 merging, a Bottom-Out Destacker, and wheel drives transferring cases overhead to a new Case Washer. To read the full case study [click here.](#)

warehouse operations; streamlined user rights management interfaces; and improvements to the order picking module for integrating third party picking solutions (i.e.; high speed layer picking and mixed layer picking).

Savanna.NET user screens applying actual warehouse data will demonstrate the 3D Visualization of a warehouse from any angle, including walking through it and bird's eye view.



The *Savanna* 2.3 Dashboard is web-based, and allows clients to plug in the statistics they wish to track, with real time data. User improvements include the ability for users to develop and save their own data filters, thereby allowing even greater flexibility for all levels and types of users.

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