

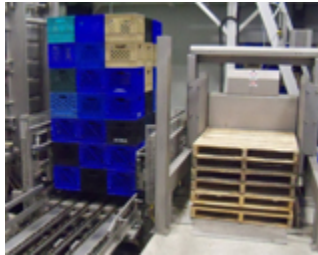


Westfalia at Booth # 751
Sept. 19-21, 2011
Atlanta, GA

Westfalia's Beverage Industry Solutions Maximize
Efficiencies & Cost Savings
*Combining Material Handling Equipment
& Savanna.NET® WMS*

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With the recent launch of the Dairy Case Depalletizing Systems (shown right), Westfalia's Deam Systems division now offers a completed revamped line of Case Packing and Handling Equipment to move beverage cases throughout a plant from fillers to storage to the shipping dock -- in either cooler, freezer or ambient environments. Westfalia Deam is known for designing and constructing compact, durable, all stainless steel material handling equipment ideal for the tight spaces of juice, dairy and other beverage companies.



What is less well known in the dairy and beverage industries are the cost savings and efficiency gains *Savanna.NET®* Warehouse Management System (WMS) software can provide when combined with this equipment. Integrate this equipment with the power, flexibility and control of our *Savanna.NET* WMS and substantial cost savings accrue from accurate inventory counting, faster order processing, labor savings and other operating efficiencies. Stop by our IDS booth # 751 to learn more.

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CASE STUDY:
McCain's Largest
Automated Warehouse
in Europe

Since the spring of 2010 France's largest refrigerated automated warehouse, with a capacity of over 68,000 pallets, has been operational. In the high bay warehouse, six Westfalia storage and retrieval machines (SRMs) operate in the frozen -24 °C environment, with all product movements managed by *Savanna.NET* Warehouse Management System software. This single high density warehouse allows McCain to merge the storage and distribution of eight regional warehouses in Bèthune, Harnes and throughout northern Europe. In addition to savings on operational costs, such as electricity, the automated warehouse reduces transportation costs and supports McCain's declared strategy for sustainability.

The logistics service provider Kloosterboer runs the warehouse exclusively for McCain and handles



AS/RS UPGRADES *Increasing Speed & Throughput*

Another Westfalia client, a large player in the food flavoring business, has contracted Westfalia's Technologies, Inc. to upgrade their existing Automated Storage and Retrieval System (AS/RS). Two single deep Storage/Retrieval Machines, now nearly eighteen years old, were installed by Westfalia in 1993. Since that time major technical advances have been made to AS/RS and are included in this renovation project. Improvements included motors replacement, PLCs, Human Machine Interface (HMI), wireless communications, and the complete replacement of the electrical control cabinet. Upgrades of this kind significantly increase the operating speeds of the system, helping firms meet their higher throughput goals that often accompany growth. Plus, the SRM upgrade was successfully completed within the scheduled 14 days.



COPENHAGEN'S 3 AUTOMATED PARKING GARAGES *Westfalia Sets New Standards*

Automated parking is the most sustainable, secure and efficient way to park a car and the Danes have fully embraced it. Their first automated garage in Nørre Allé has blossomed into a favorite parking spot in the Danish Capital within a few months. The second, in Leifsgade, is Europe's largest automated car park, with 408 underground parking spaces. Copenhagen's Mayor Bo Asmus Kjeldgaard has just opened the third fully automated Westfalia parking system in Under Elmene with 266 parking spaces. Copenhagen's Mayor Bo Asmus Kjeldgaard explains, "The run on our fully automated parking garages is large and the public is enthused to use it."

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between 5,700 and up to 7,000 pallets daily. While this is nowhere near its capacity, it is designed to handle the anticipated growth of McCain's well-known frozen products throughout Europe.

McCain decided to build the new warehouse and distribution center close to its production facility in order to accommodate its expanding storage requirements. The warehouse is 100 meters long, 112 meters wide, 38 meters high, and is capable of storing up to 16 pallets in a single storage lane. Its six SRMs are equipped with double lift satellites, capable of handling both retail and Euro pallets up to 1,000 kilograms. Westfalia's *Savanna.NET*® software controls and manages the pallets throughout the system, handling up to 250 pallets per hour.

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