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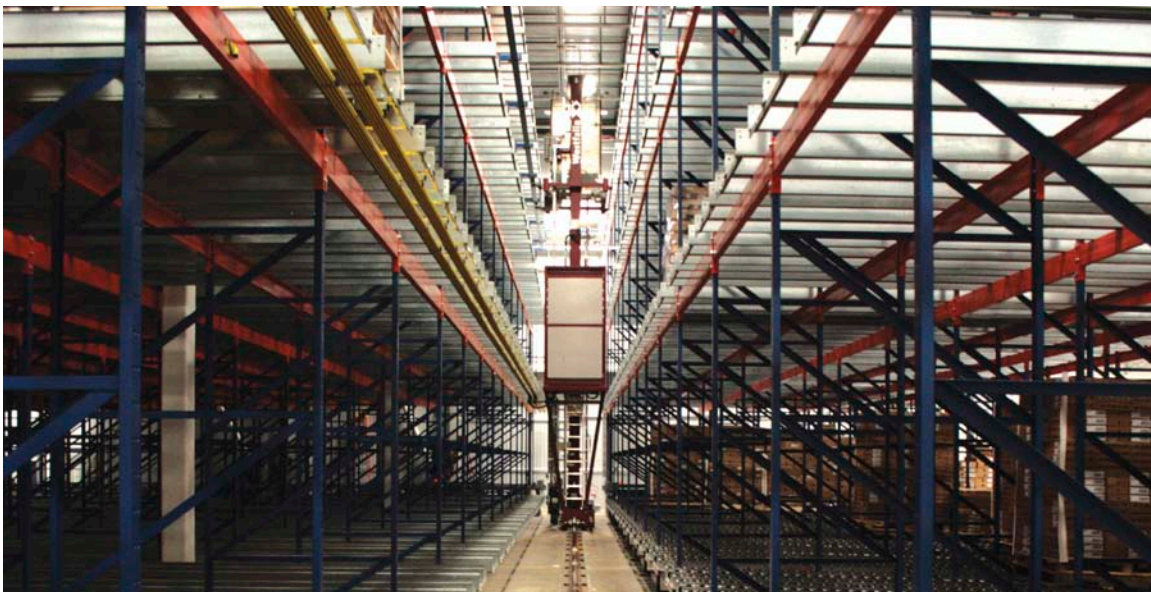


For immediate release

Myth Busting: AS/RS's are Only for High Rise Warehouses

Westfalia Technologies Installs AS/RS in Warehouses Only 20' High

YORK, Pa., April 6, 2010 – A common misperception of Automated Storage & Retrieval Systems (AS/RS) is that they are only for new, high rise buildings, when in fact AS/RS's are feasible and economical in existing low bay warehouses. With high density systems offering pallet storage 3, 4, or even up to 12 deep, these systems offer much greater storage density. Depending on the pallet load dimension (weight & height), often another level or more of rack can be added in an existing facility—even if it's only 20' high.



Westfalia Technologies, Inc. manufactures high density AS/RS able to store pallets up to 12 deep in a single storage lane. The key is their Satellite® rack entry vehicle which smoothly and quickly glides under the pallet, gently lifts it, and moves it back to the crane (SRM). The rack structure has no moving parts, making the system more reliable and maintenance less costly.

As Dan Labell, President of Westfalia Technologies, Inc. explains, “While our competitors focus on storing products only 1,2 or 3 deep, we have the technology to go from 1 to 12 deep. Depending on the SKU mix of fast, medium and slow movers, a high density low bay automated warehouse system is feasible. It really comes down to the SKU mix.”

Westfalia can perform a quick inventory analysis to determine the best lane depth for a facility. High moving items (or SKUs) can be stored in longer storage lanes, thereby enabling a high density storage solution. Each facility’s mix of fast, medium and slow moving items determines the viability of AS/RS in any low bay or high rise warehouse.

To learn more about Automated Storage & Retrieval Systems for existing low bay warehouses, contact Westfalia at 800-673-2522 or visit www.WestfaliaUSA.com.

About Westfalia Technologies, Inc. (www.WestfaliaUSA.com)

Westfalia Technologies, Inc. is a leader in providing logistics solutions for plants, warehouses and distribution centers. Their expertise in combining software (WMS) development with automated equipment manufacturing reveals Westfalia’s ability to deliver turn-key solutions to meet each client’s specific needs with unsurpassed quality and control. To learn more about Westfalia’s products, including Conveyors, Automated Storage and Retrieval Systems (AS/RS) and *Savanna*.NET® Warehouse Management Systems, visit www.WestfaliaUSA.com.

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