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For Immediate Release

### **New Westfalia Palletizer Projects Handling Everything from Milk to Rock**

**YORK, Pa., -May 10, 2007** - Westfalia Technologies, Inc. has added to a growing palletizing portfolio with several new contracts and completed installations.

Westfalia installed a Kuka Palletizing System for Martin Limestone, a supplier of pulverized agricultural limestone, crushed limestone, and white quartzite sand at the company's Gap, Pa. facility. The new system includes a KR-180 Kuka Robotic Palletizer, infeed conveyors for one line, pallet dispenser, slip-sheet dispenser, pallet conveyor system, and Wulftec Stretch wrapping System.

"The concept for the Martin system fit well with the 40" rise in elevation at discharge end" says Reichard. "We were able to offer a system with good value that fit well into the company's financial plan. Benefits include reduced labor costs, increased safety for their employees, and overall improved quality of the finished pallet."

Maryland & Virginia Milk Producers Cooperative markets milk for 1,500 dairy farmer/owners throughout the Middle Atlantic and Southeastern U.S. Maryland & Virginia also owns and operates several fluid processing plants, manufacturing and warehouse facilities. Westfalia is in the process of installing a powdered milk palletizer in the manufacturing facility in Laurel, Md. The system features a Fuji EC-101 robotic palletizer, bag handling conveyors, bag flattener, pallet dispenser, slip-sheet dispenser, and pallet conveyors.

"The new palletizer will replace the existing system, which was plagued with high maintenance costs and poor pallet stack performance," says Reichard. "Westfalia was able to provide enough flexibility so that the system can handle both flat and wedge-shaped bags. In addition, the new layout will allow Maryland & Virginia to continue operating an EC-61, purchased from Westfalia three years ago, on their Butter Line in an adjacent part of the facility.

**About Westfalia Technologies, Inc.**

Westfalia Technologies, Inc. is a leader in providing logistical software and hardware solutions for warehouses and distribution centers. Our expertise combining both software (WMS) development and machinery manufacturing means Westfalia is able to deliver turn-key solutions with unsurpassed quality and control, all under one roof. Our products include Automated Storage and Retrieval Systems (AS/RS), Savanna.NET® Warehouse Management Systems, pallet flow systems, conveyor systems, order picking systems, palletizers, automated parking systems and stainless steel case packing systems with associated conveying, stacking and handling equipment. To find out more about our logistics solutions please visit [www.WestfaliaUSA.com](http://www.WestfaliaUSA.com).

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